



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 01-01-2009  
 EXPIRATION DATE: 12-31-2009  
 PAGE: 1 of 4

**VENDOR:**

Jaytech Inc  
 1290 Osbourne Rd Ste E  
  
 Minneapolis, MN 55432  
 USA

**VENDOR CONTACT:**

KIYO LIEBL  
 PHONE: 763-795-9332 EXT:  
 EMAIL: kliebl@jaytech.com

**ISSUER:**

JEANETTE CHUPP  
 PHONE: 515-281-6288  
 EMAIL: Jeanette.Chupp@iowa.gov

FOB FOB Dest, Freight Prepaid

**Contract For: Water Treatment Services**

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachment 1: General Terms and Conditions for service/goods contracts posted at [http://das.gse.iowa.gov/terms\\_services.pdf](http://das.gse.iowa.gov/terms_services.pdf) and [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf). Attachment 2: Contractor's response to RFP70300S004 dated Nov. 15, 2002, on file with Dept. of Administrative Services.

Primary Contract to provide hands-off "solid" water treatment chemicals, equipment and services pursuant to RFP70300S004 dated Nov. 15, 2002.

- 1.) Each facility shall review requirements annually and make changes determined to be in their best interest.
- 2.) There shall be no-charge for trips, labor, freight or hazardous material delivery.
- 3.) Delivery shall be provided within 5 days ARO.
- 4.) Contract Review: Pricing was held firm 2003, 2004, and 2005. Pricing was increased 3.5% for 2006. No price increase was implemented for calendar year 2007, 2008 and 2009.

Sales Contact: Mike Johnson at phone 763-795-9331 ext. 203 or E-Mail: Mjohnson@jaytech.com

NOTE: The State Training School at Eldora, Iowa, is added to this agreement effective January 15, 2009.

**RENEWAL OPTIONS**

FROM 01-01-2010 TO 12-31-2010

**AUTHORIZED DEPARTMENT**

ALL

*State Training School Added*

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.)		AGENCY NAME	
		<i>Iowa Dept. of Administrative Services</i>	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
		<i>Jeanette Chupp</i>	<i>January 28, 2009</i>
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
		<i>Jeanette Chupp</i>	
Address		Address	
		<i>1305 E. Walnut, Des Moines, Iowa</i>	



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CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.)		AGENCY NAME	
BY (Authorized Signature) <i>Mike Johnson</i>		BY (Authorized Signature) <i>Jeanette Chupp</i>	
Date Signed. <i>1/28/09</i>		Date Signed <i>January 28, 2009</i>	
Printed Name and Title of Person Signing <i>Mike Johnson Sales Rep.</i>		Printed Name and Title of Person Signing <i>Jeanette Chupp</i>	
Address <i>1290 Osbourne Rd NE STE E Mpls, MN</i>		Address <i>1305 E. Walnut, Des Moines, Iowa</i>	



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**MA# 005 3547-09**

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		885	\$0.000000 \$0.000000
			<b>WATER AND WASTEWATER TREATING CHEMICALS</b> <b>Water Treatment Chemicals and Services</b> JayTech Contract Service Personnel: - Mike Johnson, Field Representative, Cell Phone: 612-221-9866 or Office Phone 763-795-9331 ext. 203, or FAX 763-795-9332 or E-Mail ADDRESS: mjohnson@jaytech.com - Kiyo Liebl, Customer Service, Office Phone 763-795-9331 ext. 200 or FAX 763-795-9332 or E-MAIL ADDRESS: kliebl@jaytech.com .	
2	1.00000	MO	89015	\$387.500000 \$0.000000
			<b>Complete Water Treatment Systems, Chemical</b> <b>Complete Water Treatment Systems, Chemical</b> Iowa Correctional Institute for Women at Mitchellville, Iowa. \$387.50 per month. NOTE: This includes on-site testing 12 months per year.	
3	1.00000	MO	89015	\$181.130000 \$0.000000
			<b>Complete Water Treatment Systems, Chemical</b> <b>Complete Water Treatment Systems, Chemical</b> North Central Correctional Facility, Rockwell City, Iowa. \$181.13 per month. NOTE: This includes 6 to 7 months of on-site testing per year, only during those calendar months the boilers are in use.	
4	0.00000		89015	\$0.000000 \$0.000000
			<b>Complete Water Treatment Systems, Chemical</b> <b>ELDORA Water Treatment Service at \$605.00 per month</b> STATE TRAINING SCHOOL, Eldora, Iowa to receive chemicals and services under the terms of RFP70300S004, and as outlined by Mike Johnson on January 7, 2009, for Steam Boiler Service and Hydronic Loop Program: - Monthly on-site testing with written reports, with multiple copies - Training for desired on-site personnel - Initial Test Kits and Test Kits for any program change - Adjustments to or replacement of loaned equipment at no-charge - 24-hour emergency service response - Boiler chemicals and closed loop inhibitor included in monthly rate - Loaned Feed Boards shall be supplied at no-charge if required. ADDITIONAL NOTE: Monthly testing provided for steam boilers while in service. Annual testing for closed loops as needed. GLYCOL .. Glycol for the chilled loop is not included in monthly contracted price, and may be purchased at current manufacture's price on an as-needed basis.	
5	0.00000		8853230	\$0.000000 \$0.000000
			<b>CHEMICALS, BOILER WATER TREATING</b> <b>CHEMICALS, BOILER WATER TREATING</b>	
6	0.00000		8854436	\$0.000000 \$0.000000
			<b>CHEMICALS, DESCALER CLEANER</b> <b>CHEMICALS, DESCALER CLEANER</b>	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
7	0.00000		8854446	\$0.000000
			INHIBITOR, CORROSION, CLOSED SYSTEM	\$0.000000
			INHIBITOR, CORROSION, CLOSED SYSTEM	
8	0.00000		88544	\$0.000000
			Corrosion, Scale, and Sludge Control Chemicals: Alum, Amines	\$0.000000
			Corrosion, Scale, and Sludge Control Chemicals: Alum, Amines	
9	0.00000		88548	\$0.000000
			Descaling Compounds	\$0.000000
			8902825	



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**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

**Terms & Conditions Service**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for service contracts are posted at: [http://das.gse.iowa.gov/terms\\_services.pdf](http://das.gse.iowa.gov/terms_services.pdf)





**JAYTECH, INCORPORATED**

1290 Osborne Rd NE, Suite E  
Minneapolis, MN 55432-2892

PHONE: (763)795-9331

FAX (763)795-9332

WEBSITE: WWW.JAYTECH.COM

10/22/08

State of Iowa  
Purchasing Dept.  
General Services Division  
Subject: CT1146

Attn. Jeanette Chupp

Dear Jeanette,

I am in receipt of your request for renewal of the following agreements:

Iowa Correctional Institute for Women

North Central Correctional Facility

Because of our great working relationship we will hold our costs for an additional year. If I were to bid these facilities for the first time, the current market value would be \$398.00 per month for Mitchellville and \$189.00 per month for Rockwell City. Please let me know if any other facility would like to implement the solid chemical program and make their facilities safer.

Sincerely,  
Mike Johnson

Sales Representative  
Jaytech, Inc.

*Current  
market value  
exceeds contract cost*



## JAYTECH WATER MANAGEMENT SOLUTIONS

1290 Osborne Rd. NE Suite E

Minneapolis, MN 55432-2892

PHONE: (763) 795-9331 FAX (763) 795-9332

WEBSITE: WWW.JAYTECH.COM

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1/07/09

Sue Rieks  
Purchasing  
State Training School  
3211 Edginton Ave  
Eldora, IA 50627

Sue,

Thank you for the opportunity to survey your facility. I would also like to thank Mike and Terry for their time answering questions and showing me your mechanical systems. We can either duplicate the system in place with liquid chemicals or utilize solid chemicals that would be much safer for onsite personnel. If the solid chemicals were used, we would loan the feed boards at no charge. Onsite personnel would only need to provide fresh water to the feed boards. Please see the service program below:

### **Jaytech Inc. Steam Boiler Service and Hydronic Loop Program**

- Monthly on site testing with written reports, in as many copies as required.
- Provide training for desired on site personnel.
- Provide initial test kits and test kits for any program change.
- Make adjustments to or replace loaned equipment at no charge.
- 24-hour emergency service response.
- Provide boiler chemicals and closed loop inhibitor.

Steam Boiler/Hydronic Loops

\$605.00/month

Monthly testing provided for steam boilers while in service. Annual testing for closed loops or as needed. Glycol for the chilled loop is not included in contract and would be purchased on an as needed basis. Pricing for glycol would be at current market value at the time of purchase. Please let me know if you have any questions, 612-221-9866.

Sincerely,

Mike Johnson  
Sales Representative

Providing Water Management Solutions to the Commercial, Institutional, and Light  
Industrial Markets for more than 30 years.